

## *Contents*

<i>Preface</i> .....	9
<b>Chapter 1:</b> Advertising/Campaigns/Social Issues .....	11
<b>Chapter 2:</b> Advertising - Promotion .....	19
<b>Chapter 3:</b> Remarketing .....	23
<b>Chapter 4:</b> Marketing economies.....	28
<b>Chapter 5:</b> The Economy and Market.....	33
<b>Chapter 6:</b> Personnel Management .....	37
<b>Chapter 7:</b> Environment and Productivity .....	45
<b>Chapter 8:</b> The Nature of Inflation .....	51
<b>Chapter 9:</b> Microeconomics and Behaviour .....	55
<b>Chapter 10:</b> Technology I .....	60
<b>Chapter 11:</b> Technology II.....	66
<b>Chapter 12:</b> Social Needs.....	72
<b>Chapter 13:</b> Environment and Industries .....	77
<b>Chapter 14:</b> Some Common Pitfalls in Decision Making .....	84
<b>Chapter 15:</b> Labour .....	88
<b>Chapter 16:</b> Management Consultants .....	95
<b>Chapter 17:</b> Mergers .....	100
<b>Chapter 18:</b> Trend toward Unification .....	105
<b>Chapter 19:</b> Productivity Management .....	110
<b>Chapter 20:</b> The Importance of Forecasting .....	114
<b>Chapter 21:</b> The risks of business enterprise .....	118

<b>Chapter 22:</b> Planning Manpower Activities . . . . .	121
<b>Chapter 23:</b> The Importance of Health, Safety and Welfare. . . . .	126
<b>Chapter 24:</b> Bonds and shares. . . . .	131
<b>Chapter 25:</b> The Stock Exchange I . . . . .	137
<b>Chapter 26:</b> The Stock Exchange II . . . . .	143
<b>Chapter 27:</b> International Communication. . . . .	147
<b>Chapter 28:</b> Bank money I . . . . .	153
<b>Chapter 29:</b> Bank money II. . . . .	159
<b>Chapter 30:</b> Optimization . . . . .	165
<b>Chapter 31:</b> Foreign Investment and the Cost of Capital I. . . . .	169
<b>Chapter 32:</b> Foreign Investment and the Cost of Capital II . . . . .	173
<b>Chapter 33:</b> Usury Laws . . . . .	177
<b>Chapter 34:</b> Why Stock Prices Change . . . . .	182
<b>Chapter 35:</b> The Internet I . . . . .	185
<b>Chapter 36:</b> The Internet II. . . . .	191
<b>Chapter 37:</b> E-mail: a blessing or a curse? . . . . .	196
<b>Chapter 38:</b> Business Documentation. . . . .	202
<b>Chapter 39:</b> Paying-in slips and bank giro credits. . . . .	207
<b>Chapter 40:</b> Business organisations/Service provisions. . . . .	212
<b>Chapter 41:</b> Franchise. . . . .	216
<b>Chapter 42:</b> Cheques. . . . .	220
<b>Chapter 43:</b> The microchip technology. . . . .	226
<b>Chapter 44:</b> Virtual Reality. . . . .	232
<b>Chapter 45:</b> The Euro's survival . . . . .	239
<b>Grammar.</b> . . . . .	245
<i>Vocabulary from English into Greek . . . . .</i>	269
<b>Bibliography</b> . . . . .	286